ZYLOX TONBRIDGE

Zylox-Tonbridge（2190.HK）

2025 Annual Results Presentation

March 2026

INNOVATION FOR QUALITY LIFE

为生命 恒创新

CONTENTS

INNOVATION FOR QUALITY LIFE
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ZYLOX TONBRIDGE

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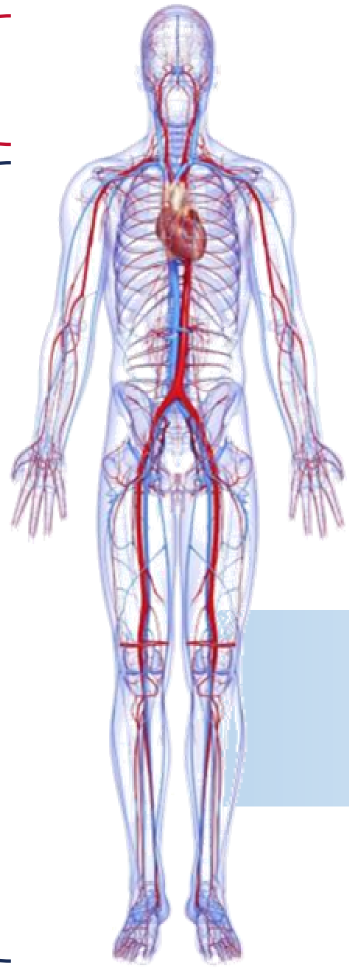
Leading Player in Neuro- and Peripheral Vascular Interventional Medical Device Market in China

Neurovascular Intervention



Peripheral vascular Intervention

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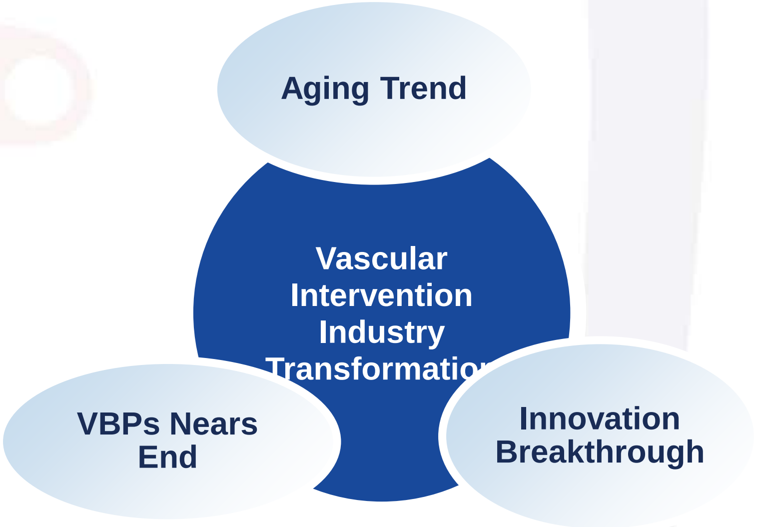
Neuro-vascular

Peripheral vascular

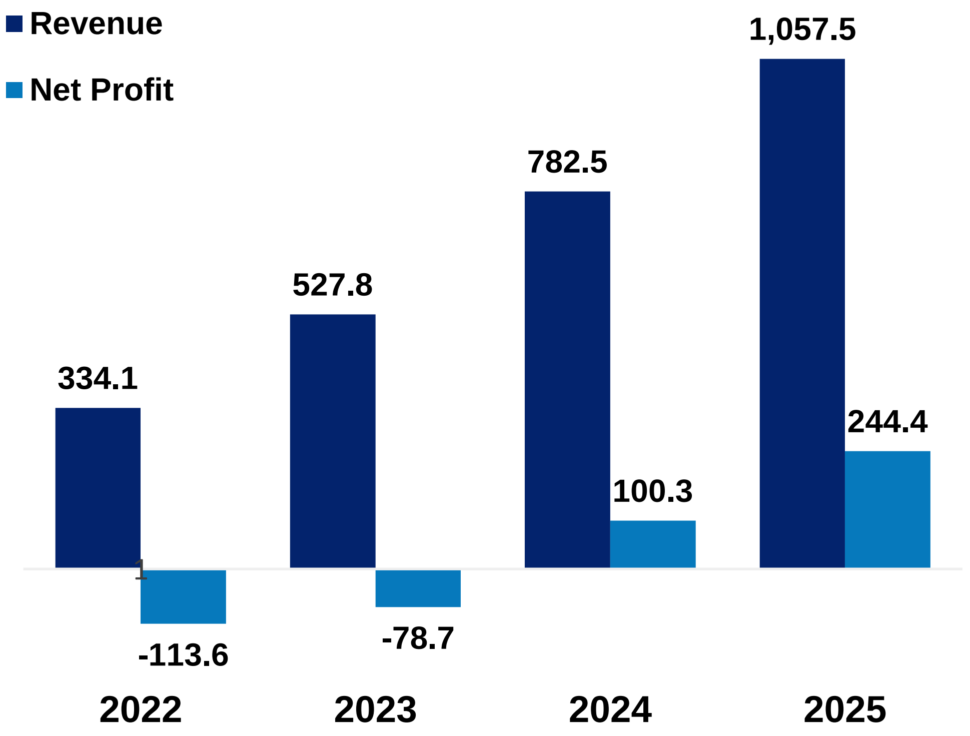


79 Approved & Candidates 61 NMPA approved

Business Highlights

Rapid Revenue & Profit Growth

(in RMB million)



Business Progress

- Annual revenue exceeds **1 billion** RMB
- Over **1.1 million** units used in clinical practice
- **4** new products entered the NMPA Special Review Procedure for Innovative Medical Devices

International Expansion

- Strategic acquisition of **60% equity** in Optimed
- **29** products commercialized in **40** countries/regions
- Distribution network covering **80+** countries
- **50+** products under registration in **34** countries/regions

- 2025 Share Repurchase: HK$**130 million**
- 2025 Final Dividend: RMB **0.22** per share

01

Financial Highlights

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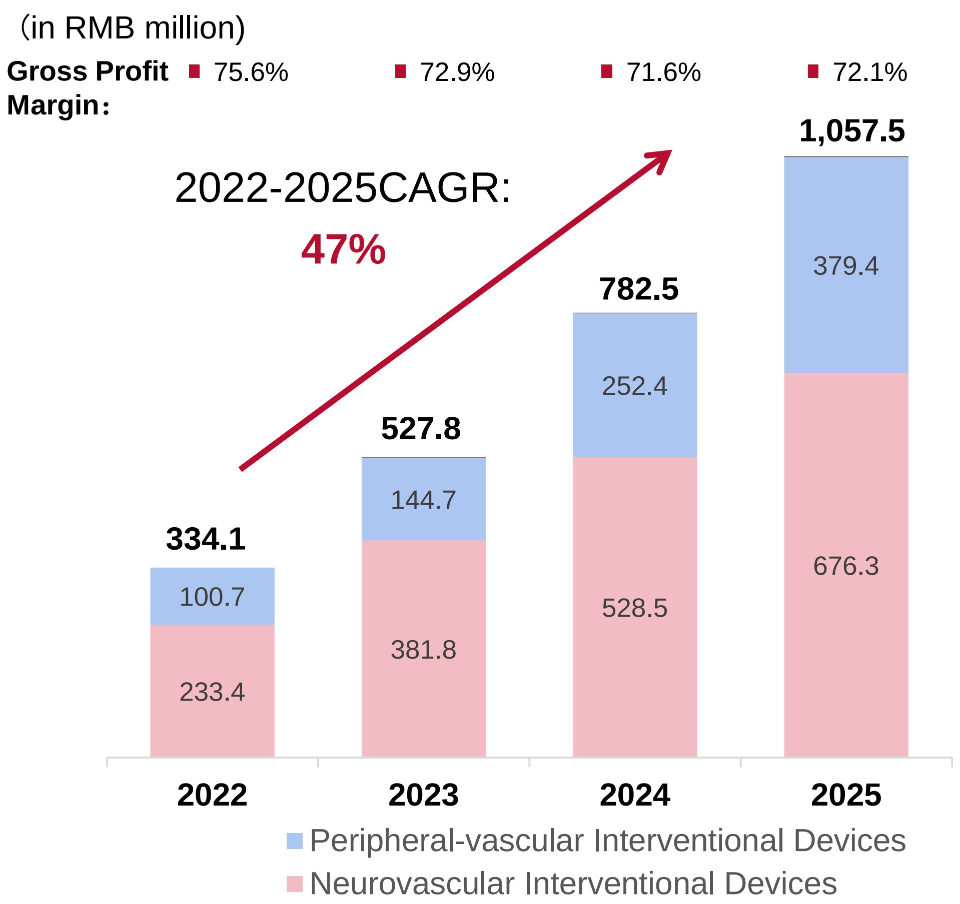
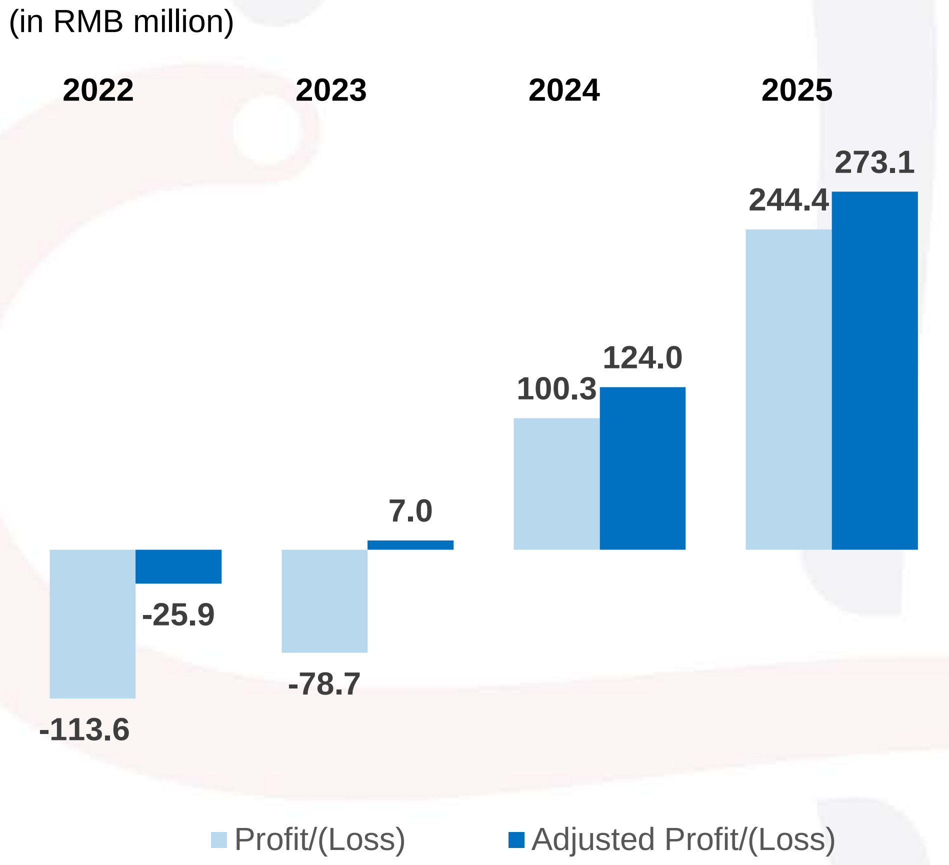
Optimize portfolio, achieve high growth and steady profit

Rapid Revenue Growth Since Commercialization[1]



Net Profit / (Loss) [2]



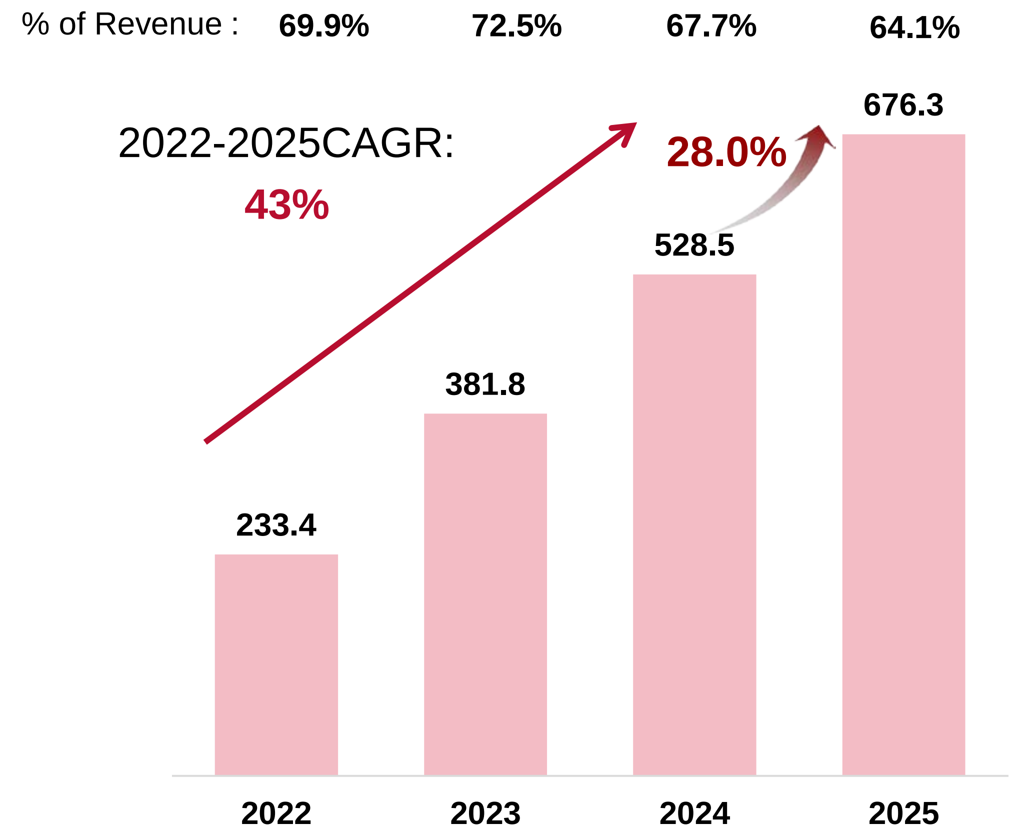
Notes:

1. Includes other sales revenue of RMB 1.84 million, mainly from material sales and technical service income.
2. Adjustment item is equity-based compensation, totaling approximately RMB 28.7 million in 2025.

Neurovascular - Steady Revenue Growth

Revenue of Neurovascular Products

(in RMB million)



Main Source of Revenue

Flow Diverter

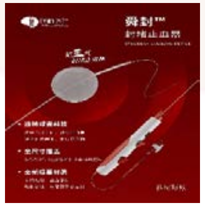
Intracranial Support Catheter

Detachable Coil System (I & II)

Clot Retriever Device

Neurovascular Guidewire

Other Launched Products



Balloon Vascular Closure Device

Embolization Assist Stent

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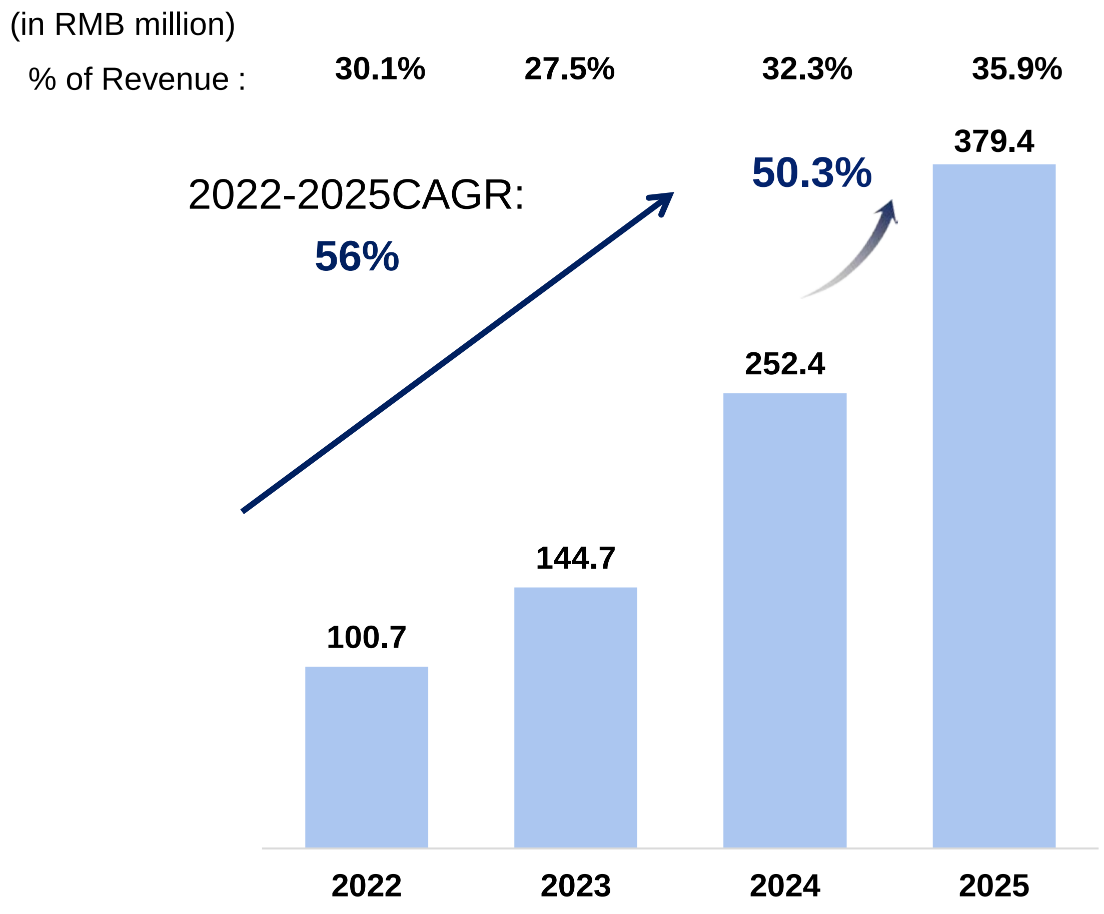
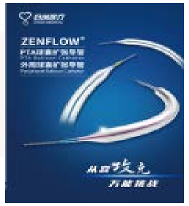
Peripheral-vascular - Rapid Revenue Growth

Revenue of Peripheral-vascular Products

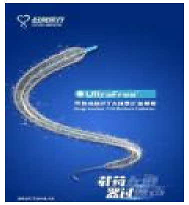


Main Source of Revenue



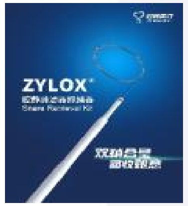
Drug Coated PTA Balloon Catheter

Endovenous Radiofrequency Ablation (RFA) Catheter



PTA Balloon Catheter

Retrievable Inferior Vena Cava Filter



Snare Retrieval Kit for IVC Filter

Other Launched Products

Scoring Balloon Catheter

Large Lumen Peripheral Thrombus Aspiration Catheter

Suture-mediated Closure System

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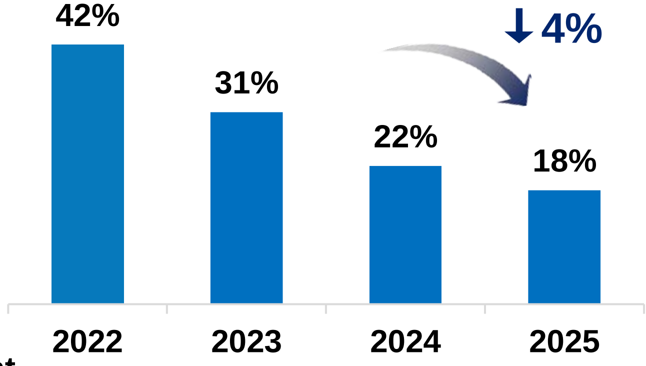
Leverage scale advantages, continuously improve operational efficiency

Selling and Distribution Expenses

% of Revenue

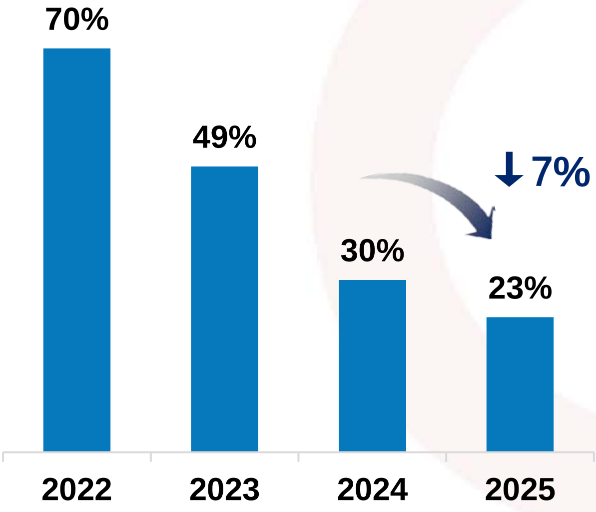


Amount (in RMB million)

2022	2023	2024	2025
140	164	175	195

R&D Expenses

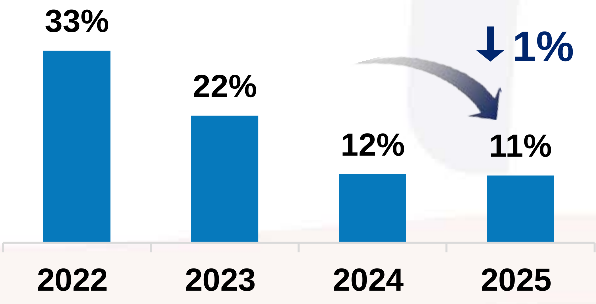
% of Revenue



2022	2023	2024	2025
233	261	233	247

Administrative Expenses

% of Revenue



2022	2023	2024	2025
109	114	91	121

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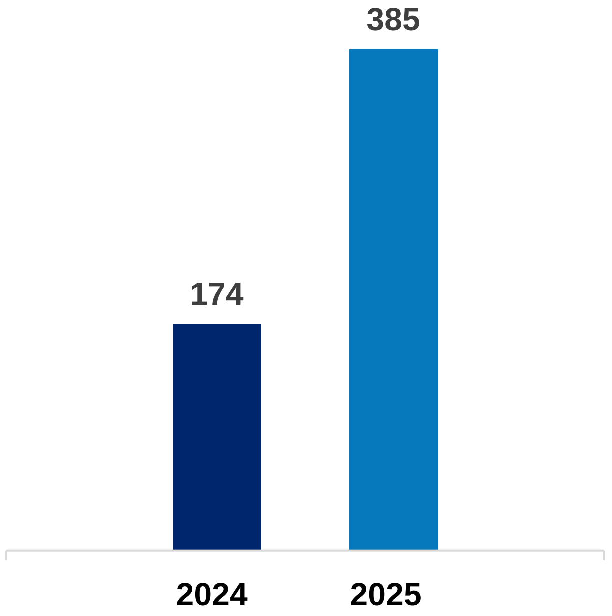
Sufficient Cash and Efficient Operations to Support Rapid Growth in the Coming Years

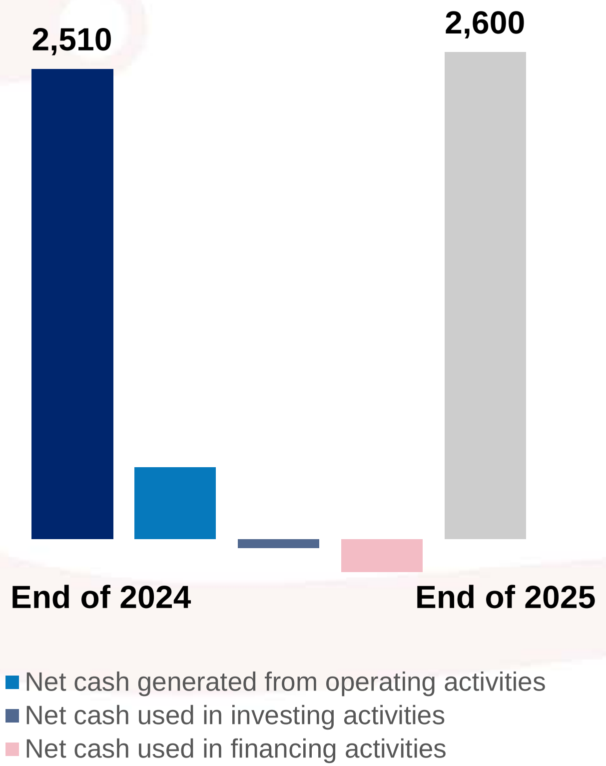
Cash From Operating Activities

(in RMB million)



2025 Cash Status

(in RMB million)



Notes:

1. Total funds (end-2024, end-2025) include cash & cash equivalents, time deposits, and FVTPL financial assets.
2. Operating cash inflow for 2025 amounted to RMB 385 million, primarily generated from daily operating sales.

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02

Sales and Marketing

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VBPs: Process Nears Completion

Key VBPs Completed | **Upcoming VBPs**

2022	2023		2024		2025		2026
Coils:Jilin 21-Province Alliance VBP (Covering ~30 Provinces)	Intracranial Support catheter: Jiangsu	Intracranial Support Catheter: "3+N" VBP(10+Provinces)	Flow Diverter : Hebei Alliance VBP (25Provinces)	Intracranial PTA Balloon : Hebei Alliance VBP (27Provinces)	DCB: National VBP	Vascular Closure Device: Henan Alliance VBP Renewed (19 Provinces)	Neuro Access Catheter, Flow Diverter: Zhejiang VBP
Neuro Full Product Line: Henan Public Hospital Alliance VBP (Renewed)	Intracranial PTA Balloon : Jiangsu	Thrombectomy Stent: "3+N" VBP(10+Provinces)	Peripheral PTA Balloon : Hebei Alliance VBP (27Provinces)	Peripheral Guidewire: Gansu Alliance VBP(24Provinces)	Flow Diverter : Guangdong VBP	Balloon Vascular Closure Device: Henan Alliance VBP Renewed (19 Provinces)	Intracranial Microcatheter: Zhejiang Alliance VBP (20+ Provinces)
Peripheral Full Product Line: Henan Public Hospital Alliance VBP (Renewed)	DCB: Hebei-Sanming Alliance (Renewed)	Thrombolytic Catheter:"3+N" VBP(10+Provinces)	Peripheral Vascular Stents: National VBP	Flow Diverter : Anhui VBP	Flow Diverter, Coil, Thrombectomy Stent: Beijing VBP	Vascular Sheath: Henan Alliance VBP Renewed (19 Provinces)	Intracranial Stent: Guangdong VBP
			Vascular Closure Device: Fujian VBP	Thrombectomy Stent: Anhui VBP	Neuro Access, Thrombectomy Stent, Peripheral Coil, etc.: Jiangxi VBP	Neuro Catheter, Guidewire: Guangdong VBP	

Global Deep Dive, Sustained Peripheral Business Growth

Full-Scale Layout · Breakthrough Innovation

- Consolidate domestic leadership
- Secure procurement portfolio
- Full domestic coverage

Innovation drives long-term growth

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Neurointervention Leads Growth, Global Expansion Builds Momentum

Brand Power · Growth Leadership

- Lead domestic market
- Rapid hospital growth, rising share
- Global Footprint in Neurointervention
- Solid pipeline for long-term growth

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Overseas Dual Engines: Organic Growth & M&A Expansion

Organic Growth Strategy

✓ **Phase 1 (2025)**

Rapid Growth & Market Penetration:

Multi-channel, global registration, GPO, tender & hospital access

✓ **Phase 2 (2026)**

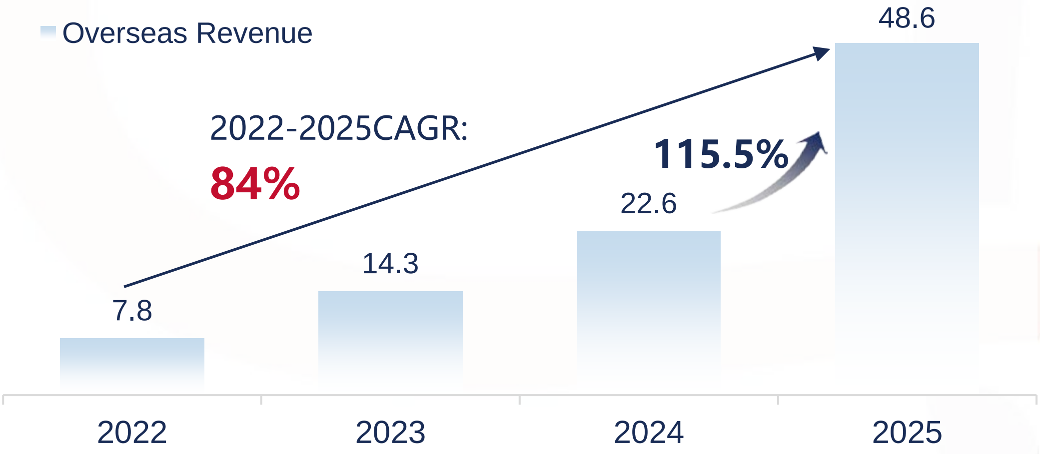
Operational Excellence & Trust Building:

Distributor enablement, global academic events, high-quality post-market studies

✓ **Phase 3 (Future)**

Global FootprintFull:

Product rollout, global channel network, leadership in Europe & entry into North America



Diversified Global Market Expansion

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optimed

Brand & Product Value

- Historic German brand, driving Endovastec's global recognition.

Market Penetration

- Sell existing & future products via Optimed, accelerating penetration in Europe.
- Expand global commercial team.
- Approved registrations & robust pipeline drive international growth.

Supply & Production Synergy

- Two production systems, no sales impact, higher efficiency via aligned operations.

Accelerate Global Innovation

- Strengthen overseas clinical promotion, accelerate global product innovation via R&D.

03

R&D

Lay out 79 Products and Candidates, of which 61 have been Commercially Launched in China

	Neurovascular Interventional Portfolio					Peripheral-Vascular Interventional and Vascular Closure Devices Portfolio				
	Intracranial Ischemic Stroke	Intracranial Stenosis	Intracranial Hemorrhagic Stroke	Intracranial Access	Carotid Artery Stenosis	Arterial	Venous	Hemodialysis Access	Peripheral Embolization Intervention and Others	Vascular Closure Devices
2025	Balloon Guiding Catheter		Embolization Assist Stent Flow Diverter II	Delivery Assist Catheter Radial Neurovascular Support Catheter Vascular Sheath		Pantheris SV Catheter	Aspiration System Large Lumen Peripheral Thrombus Aspiration Catheter	High-Pressure Balloon Catheter	Periphera l Coil	Balloon Vascular Closure Device
2026		Intracranial Stent	Liquid Embolic System	Adjustable Microcatheter		DCB-BTK Pantheris LightBox Tigereye ST Pantheris IVL System Cutting Balloon Specialized Balloon	Octoplus Elite Vena Cava Filter II		Peripheral Coil	
2027		Drug Coated Self-expandable Intracranial Stent	Self-expandable Aneurysm Embolization Device		Carotid Stent	Multi-spot Stent System Balloon Expandable Covered Stent	Thrombectomy Device			

Launch ~**10** approved products annually; maintain leading R&D capabilities

FALCO : China's 1st DFT Intracranial Aneurysm Embolization Assist Stent

DFT (Nitinol-Platinum Coated)

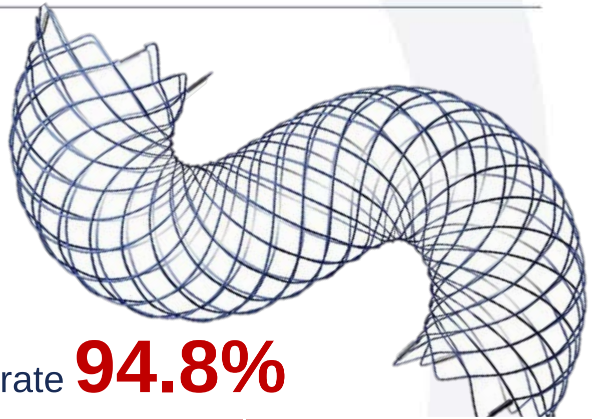
- ✓ Full radiopacity for accurate stent deployment & apposition, 4 markers for precise positioning
- ✓ Flexible braided design for tortuous anatomy

20% Metal Coverage

- ✓ Better protection for dense aneurysm embolization
- ✓ Higher metal coverage vs laser-cut stents, improving coiling for wide-neck ruptured aneurysms
- ✓ High conformability for lantern technique, saving stents in bifurcation lesions
- ✓ Compatible with smaller microcatheters for distal lesions

Blue Shield Thermal Oxidation Technology

- ✓ Pre-polished braided wires for thinner, smoother surface, reducing thrombosis risk



12-month complete occlusion rate **94.8%**

	Tonbridge Embolization Assist Stent	MicroVention LVIS/LVIS Jr.
12-month complete occlusion rate	94.8%	93.2%
Primary Implantation Success Rate	100%	100%
Immediate Aneurysm Occlusion Rate	89.2%	87.1%
6-month successful aneurysm occlusion rate	98.0%	99.0%
12-month successful aneurysm occlusion rate	100%	100%
12-month rate of severe ipsilateral stroke or neurological mortality	**2.9%**	**8.9%**
12-month all-cause mortality	1.0%	1.0%

Mammoth: China’s First Large-Cal Aspiration Catheter for Large-Load Thrombus

Exclusive Large-Cal Aspiration Catheter

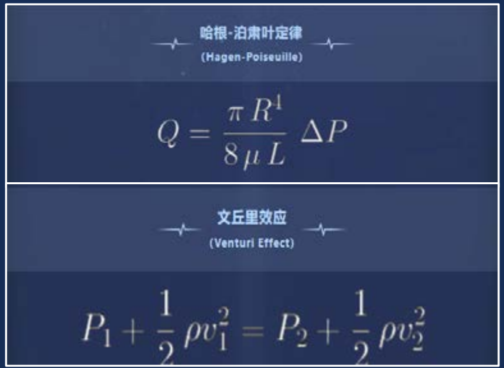
- ✓ China’s only large-bore catheter (12F–18F). 3.5x coverage bell mouth design. Dual adsorption for complete removal.
- ✓ Ergonomic handle, tactile feedback minimizes blood loss.
- ✓ For DVT, especially large-load thrombus.

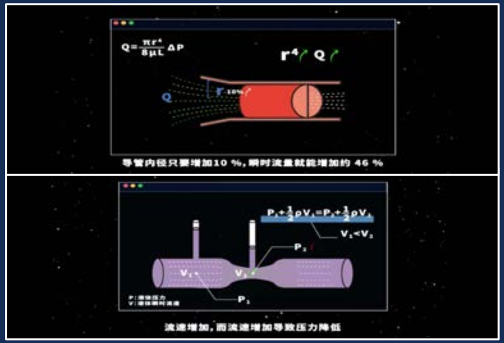
Working Principle

- ✓ Hagen-Poiseuille Law
  - ✓ Flow rate (Q) ∝ R^4: A 10% increase in catheter inner diameter boosts flow by 46%.
  - ✓ $\Delta P \propto 1/L$: Longer tubing causes vacuum loss. Mammoth's direct connection minimizes loss.
- ✓ Venturi Effect
  - ✓ Fluid accelerates from the bell mouth to the narrow catheter, creating a pressure drop (P2 < P1).The pressure difference generates suction, drawing fluid (and thrombus) into the catheter.

Mammoth combines Hagen-Poiseuille Law & Venturi Effect for

"Dual Adsorption Effect", boosting thrombus capture efficiency.





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Entering the Hemodialysis Access Market

Clinical Needs

- ✓ Stenosis (up to 90%) is the most common Hemodialysis access complication. [1] Patency maintenance is critical.
- ✓ Balloon angioplasty: strong evidence, widely accepted, short learning curve, ideal for widespread use.

Market Overview

- ✓ **~190,000** hemodialysis procedures in 2025, projected to reach **330,000** by 2030.[2]
- ✓ **~1.18M** hemodialysis patients and **~180,000** peritoneal dialysis patients in 2025.[3]

Note:

1. Lok CE, Huber TS, Orchanian-Cheff A, Rajan DK. Arteriovenous Access for Hemodialysis: A Review. JAMA.
2. IQUVIA
3. 2024;331(15):1307-1317. doi:10.1001/jama.2024.0535CNRDS(China Research Data Service Platform)

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Hemodialysis Access Management Solution

ZENFlow Pufferfish Scoring Balloon Catheter

The first directional spine balloon in hemodialysis.Strong dilation, excellent trackability, superior safety. Preferred for upgraded stenosis treatment.

KINGKONG Peripheral High-Pressure Balloon Catheter

RBP 40atm, actual BP >60atm. Ultra-low compliance(<1% diameter change),effective for resistant stenosis.

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Core Tool for Combating Cerebrovascular Malformations

Indications

- ✓ Core Non-Adhesive Embolic Product
- ✓ Use: Embolization for bAVM & DAVF
- ✓ bAVM: Vascular malformation→ ICH(intracranial hemorrhage) . 25-35% of young adult strokes (2nd leading cause of ICH, after hypertension).
- ✓ DAVF：Acquired shunt → venous hypertension → rupture risk.

Product Features

- ✓ Continuous, complete filling → lower residual risk, higher cure rates for large/complex lesions.
- ✓ Non-adhesive: Prevents catheter occlusion, enables precise superselectivity, reduces misembolization.
- ✓ Long-term stability: Permanent solidification, significantly lower recurrence rates.

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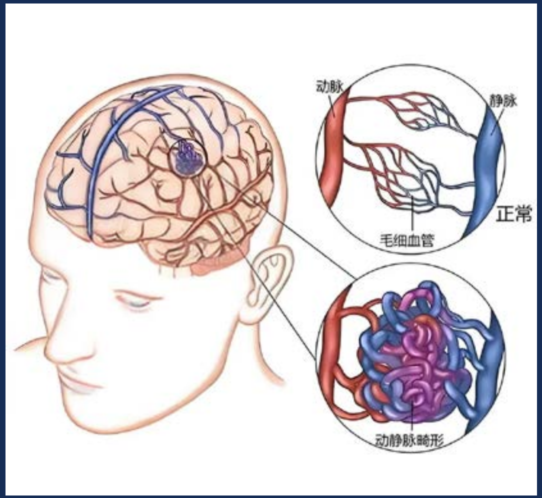
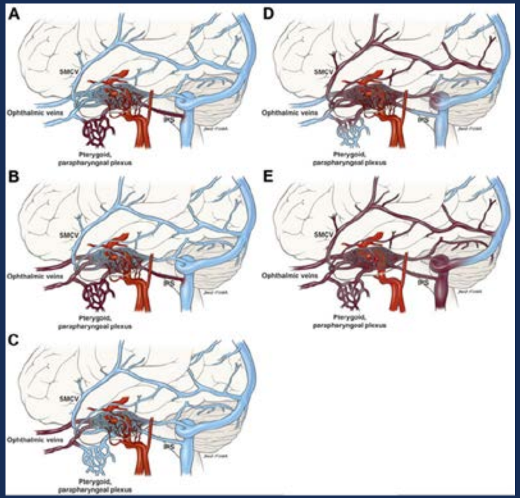
Liquid Embolic System



bAVM



DAVF

Solving Challenges in Bifurcation Wide-Necked Aneurysms

Recognized Treatment Challenge

- ✓ Ideal for Wide-Neck Bifurcation Aneurysms. Bifurcation aneurysms(40-60% of intracranial cases)
- ✓ Complex Shapes, Turbulent Flow, High Rupture Risk & Challenging Treatment

Innovative Solution

- ✓ Coil + Flow Diverter Advantages Combined → Simple & Safe
- ✓ Nitino Self-Expanding Mesh → Thrombosis & Endothelialization via Packing + Flow Disruption
- ✓ -No Stent Assistance, No Long-Term DAPT → Minimal Procedure Time & Complications

Blue Ocean Market with Huge Potential

- ✓ Limited commercial products in China vs. 10-30% penetration abroad, indicating enormous market potential.

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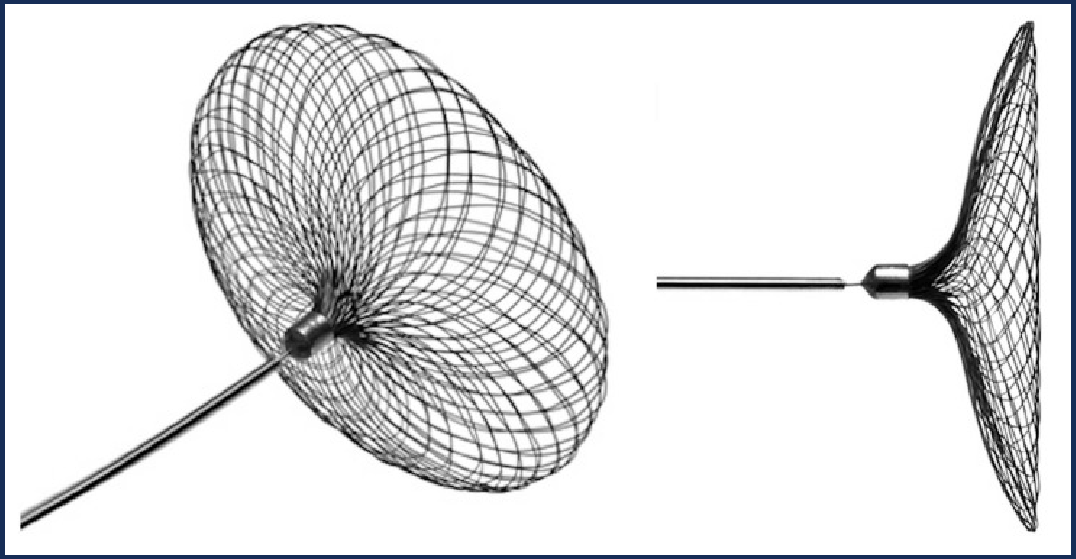
Self-expandable Aneurysm Embolization Device



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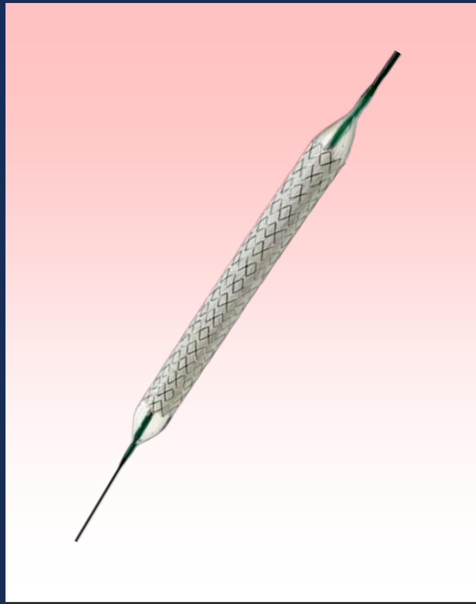
Deepen with Integrity and Innovation, Progress Steadily for the Long Term

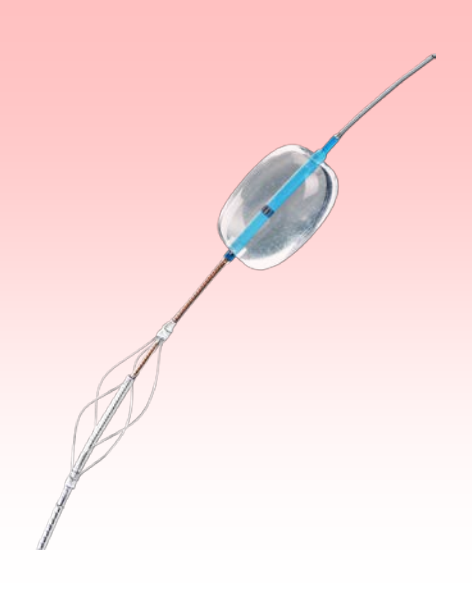
Products below received NMPA Innovative Medical Device Designation (2025-Feb 2026)



Orca™

Balloon Expandable

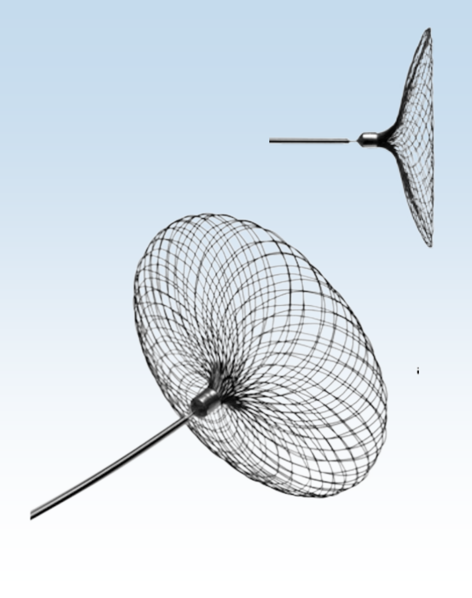
Covered Stent



Otter™

Thrombectomy

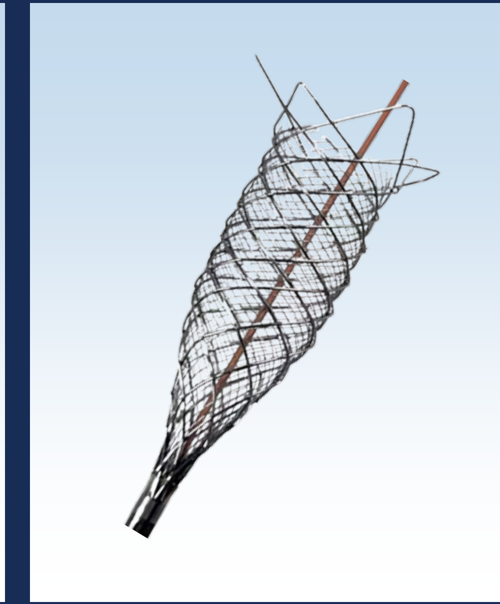
Catheter



Self-expandable

Aneurysm Embolization

Device



Carotid Artery Double-

Layer Dense Mesh Stent

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Prospects

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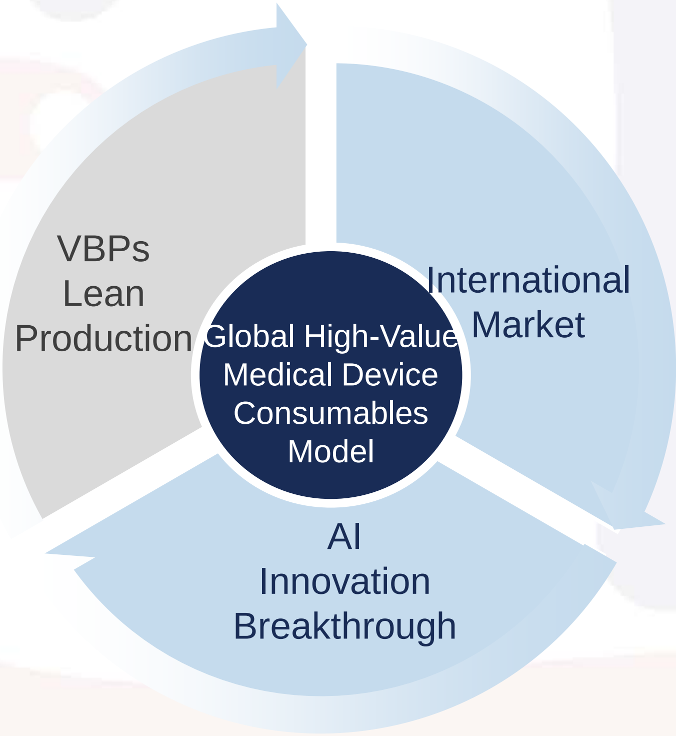
Development Strategy : International Expansion+Innovation+VBPs

- Accelerate Global Expansion, Driven by Internal Growth & Investment, Leveraging Product Strength
- Continuous Innovation & AI Empowerment, Building a Smart Solution Ecosystem
- Full Product Portfolio Advantage + Centralized Procurement Leverage, Expanding Market Share
- Driven by Lean Production, Improving Overall Operational Efficiency



THANK YOU

为生命 恒创新

INNOVATION FOR QUALITY LIFE

ZYLOX TONBRIDGE

Consolidated Balance Sheet

RMB'000	As at 31-Dec-2022	31-Dec-2023	31-Dec-2024	31-Dec-2025
Non-current assets				
Property, plant and equipment	290,243	538,540	628,253	666,122
Right-of-use assets	48,136	39,820	37,251	36,368
Intangible assets	9,637	9,686	28,010	40,743
Deferred tax asset	-	-	-	7,630
Prepayments and other receivables	10,645	4,278	3,305	7,640
Financial assets at fair value through profit or loss	43,361	33,310	104,835	145,870
Term deposit	789,075	1,032,886	1,121,861	722,491
Total non-current liabilities	**1,191,097**	**1,658,520**	**1,923,515**	**1,626,864**
Current assets				
Inventories	119,244	166,542	205,476	175,831
Prepayments, other receivables and other current assets	81,025	38,588	39,140	30,748
Trade receivables	1,014	1,182	1,539	8,329
Financial assets at fair value through profit or loss	110,229	68,744	60,539	20,087
Term deposit	545,140	355,546	804,243	1,132,210
Cash and cash equivalents	1,205,302	1,086,579	418,108	579,555
Restricted cash	645	-	-	-
Total current assets	**2,062,599**	**1,717,181**	**1,529,045**	**1,946,760**
Total assets	**3,253,696**	**3,375,701**	**3,452,560**	**3,573,624**

ZYLOX TONBRIDGE

Consolidated Balance Sheet

RMB'000	As at 31-Dec-2022	31-Dec-2023	31-Dec-2024	31-Dec-2025
Non-current liabilities				
Deferred revenue	-	8,674	15,885	16,746
Lease liabilities	7,459	1,859	1,502	1,349
Total non-current liabilities	**7,459**	**10,533**	**17,387**	**18,095**
Current liabilities				
Trade and other payables	126,652	233,886	217,498	224,902
Current liabilities	9,601	19,922	16,860	24,257
Borrowings	0	50,000	87,000	60,000
Lease liabilities	6,543	4,018	2,404	2,291
Forward foreign exchange contract	278	-	-	-
Other current liabilities	9,010	9,957	10,407	14,288
Total current liabilities	**152,084**	**317,783**	**334,169**	**325,738**
Total liabilities	**159,543**	**328,316**	**351,556**	**343,833**
Equity attributable to equity holders of the Company				
Share capital	332,401	332,401	330,182	344,132
Share premium	2,270,033	2,270,033	2,090,531	2,149,411
Other reserves	928,685	1,014,452	715,713	676,546
Treasury shares	-33,793	-87,594	-100,699	-182,464
Accumulated losses	-403,173	-481,907	65,277	242,166
Total equity	**3,094,153**	**3,047,385**	**3,101,004**	**3,229,791**
Total equity and liabilities	**3,253,696**	**3,375,701**	**3,452,560**	**3,573,624**

ZYLOX TONBRIDGE

Consolidated Statements of Profit or Loss

RMB'000	2022	% of Revenue	2023	% of Revenue	2024	% of Revenue	2025	% of Revenue
	Year ended December 31							
Revenue	**334,090**	*100%*	**527,754**	*100%*	**782,476**	*100%*	**1,057,488**	*100%*
Cost of sales	-81,421	*-24%*	-142,766	*-27%*	-222,581	*-28%*	-294,570	*-28%*
Gross Profit	**252,669**	*76%*	**384,988**	*73%*	**559,895**	*72%*	**762,918**	*72%*
Selling and distribution expenses	-140,137	*-42%*	-163,827	*-31%*	-174,721	*-22%*	-194,677	*-18%*
Administrative expenses	-109,337	*-33%*	-114,088	*-22%*	-91,034	*-12%*	-121,202	*-11%*
Research and development expenses	-233,461	*-70%*	-261,013	*-49%*	-233,225	*-30%*	-246,783	*-23%*
Other income	12,165	*4%*	14,851	*3%*	20,265	*3%*	29,395	*3%*
Other expenses	-1,339	*0%*	-1,599	*0%*	-1,364	*0%*	-1,163	*0%*
Other gains/(losses) - net	11,066	*3%*	-15,820	*-3%*	-43,588	*-6%*	-46,828	*-4%*
Net impairment losses on financial assets	-24	*0%*	-15	*0%*	-44	-	14	-
Finance income	95,565	*29%*	79,040	*15%*	67,345	*9%*	56,089	*5%*
Finance costs	-722	*0%*	-1,251	*0%*	-2,175	*0%*	-1,023	*0%*
Finance income/(costs) – net	94,843	*28%*	77,789	*15%*	65,170	*8%*	55,066	*5%*
Share of net loss of an associate accounted for using the equity method	–		–		-1,098	*0%*	–	*0%*
Profit/(Loss) before income tax	**-113,555**	*-34%*	**-78,734**	*-15%*	**100,256**	*13%*	**236,740**	*22%*
Income tax expense	–		–	*0%*	–		7,630	
Profit/(Loss) for the year	**-113,555**	*-34%*	**-78,734**	*-15%*	**100,256**	*13%*	**244,370**	*23%*
Profit/(Loss) attributable to equity holders of the Company	**-113,555**	*-34%*	**-78,734**	*-15%*	**100,256**	*13%*	**244,370**	*23%*

Other References:

Listing expenses	-	-	-	-	-	-	-	-
Share-based compensation	87,678	*26%*	85,767	*16%*	23,737	*3%*	28,701	*3%*
Adjusted Net Profit / (Loss)	**-25,877**	*-8%*	**7,033**	*1%*	**123,993**	*16%*	**273,071**	*26%*